AUMUND GROUP

PROFILE
The Group History

The Group Today

AUMUND Fördertechnik
Cement, Lime and Gypsum Industry

AUMUND Fördertechnik
Metallurgical and Mining Industry

SCHADE Lagertechnik
Power and Coal Handling Industry,
Cement and Fertilizer Industry

SAMSON Materials Handling
Ports & Terminals,
Mobile Bulk Handling

AUMUND Logistic
Logistic Services

After Sales & Field Services

Company Headquarters in Rheinberg / Germany
Ever since incorporation more than 95 years ago, we have provided custom-designed solutions and equipment of high technological standards to the bulk material handling industry.

We are proud of our reputation for quality, innovation, efficiency and professional ethics, confirmed by over 18,000 installations in more than 140 countries.

Innovative design, research and development, dedicated engineers, close customer relationships, consistent quality assurance and a global sales and service network are our key assets, sustain our position as a recognised supplier of conveying and storage equipment to the global industry.

Our concept of serving customers’ needs across the globe – a strategy which has been pursued for over 90 years – is the essence of our vision and the driving force for the development of every area of our business.

With the present structure of the AUMUND Group of companies, we make your business our business by providing the platform for customised products and services suiting the industry and the market in which you operate.

Experienced engineers in our world-wide offices plus a solid network of representatives help us to deliver this commitment.

FRANZ-W. AUMUND
The Group History

Professor Heinrich Aumund, holder of the chair for conveying and hoisting technique at the Technical University of Berlin, founded the company in 1922. The objective of the company, which started as a design and sales office, was the commercial use of the founder’s numerous inventions, confirmed by more than 200 patent applications. Licensees were charged with the production of the equipment which was primarily used in the metallurgical and mining industry.

In 1951, Günter-Claus Aumund took over the expanding enterprise. He targeted production of the equipment on company-owned premises. In 1955, the company acquired a suitable estate in Rheinberg and set up manufacturing workshops where in-house production started in 1957. With the first signs of recession in the Ruhr District’s mining industry, Günter-Claus Aumund decided to look for alternative applications for AUMUND conveying technology and soon found a promising market in the cement industry.
Franz-W. Aumund, the present owner in the third generation, joined the company in 1966. With his strategy targeting a world-wide presence and new markets, he built up an international sales network and introduced the company and its products to the global market. Under his leadership, AUMUND developed into an export-oriented enterprise with exports representing more than 90% of the business. Products are now sold to more than 100 countries world-wide.

To account for the growing importance of the export market and to enhance its global presence, AUMUND started to establish world-wide subsidiaries as early as 1975.

A further step was the extension of the product portfolio through the acquisition of LOUISE (in 1991), SCHADE (in 2001) and SAMSON Materials Handling (in 2002). Today, the portfolio of products and associated technologies covers all aspects of bulk material handling and storage.

With the technological competence, the broad range of products and the extensive after-sales services including pro-active maintenance, the group of companies serves all major process industries.

• Cement, lime and gypsum industry
• Metallurgical and mining industry
• Power generating industry
• Fertilizer industry
• Pulp and paper industry
• Ports and terminals

[Map showing global subsidiaries and offices]
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<td><strong>AUMUND Asia (H.K.) Limited</strong></td>
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<td><strong>AUMUND Machinery Trading (Beijing) Co. Ltd.</strong></td>
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<td><strong>AUMUND Representative Offices</strong></td>
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Cement, Lime and Gypsum Industry

Since the first pan conveyor for clinker handling was commissioned some 50 years ago, AUMUND has grown to be a recognised specialist for the conveying and storage of all bulk materials pertaining to the cement and related industries.

The comprehensive product portfolio covers all aspects of bulk material handling and storage from the quarry to the dispatch of the finished product, including ship loading.

Identifying technological trends, research, development, and innovation to suit the specific demands of plant operation, new process requirements and bulk materials played an important role in developing the Group’s reputation as a leading supplier of quality equipment with the highest technological standards.
Cement, Lime and Gypsum Industry

AUMUND Group equipment for handling and storage of the complete range of bulk materials from the quarry to ship loading.

- Limestone, shale, clay
- Aggregates
- Granulated blast furnace slag
- Slag meal
- Coal, coke
- Raw meal
- Clinker
- Filter dust
- Additives
- Cement and lime
- Gypsum rock
- FGD Gypsum
- Stucco

The outstanding performances of AUMUND Fördertechnik equipment with high handling rates, high material temperature, unmatched lifting heights, large storage capacities and long service life may be credited to our experience, high engineering standards and customised design.
• Clinker transport and storage
• Filter or ESP dust reclaim and handling
• Mill hopper feeding
• Cement mill feeding
• Raw meal transport
• Feeding of pre-blending silos
• Feeding of preheaters
• Raw material handling in the quarry
• Primary and secondary crusher feeding

• Raw material reception and transfer
• Stacking, storing, blending
  of raw material, solid fuels and additives
• Coal mill feeding
• Reception and transfer of secondary fuels
• Cement handling in the packing plant
• Truck loading
• Ship loading
• Ship unloading hoppers
For the **Cement Industry**

the AUMUND Group offers mobile solutions:

- Surface Feeders
- Radial Boom Stackers
- Shiploading Systems

for fast-track loading and unloading of:

- Cement clinker
- Coal and pet coke
- Clay and shale
- Limestone
- FDG Gypsum
- GBFS
- Alternative fuels
Metallurgical and Mining Industry

Benefiting from the scientific prominence of the business founder in the mining and steel industries, with numerous patents granted and many ideas developed for a range of applications, the metallurgical and mining industry sector represents an important division within the Group.

Since the early days, the range of products has been constantly extended to take into account the technological advances made in the iron making industry with direct reduction processes.

Examples of the expert skills of the Group’s engineers are the thus far highest reaching bucket conveyor handling hot compacted iron and the to date largest portal scraper reclaimer for coal with a 62 m span and a reclaim rate of 2,400 t/h.

The scope of supply provides tailor-made equipment for specific applications in mining operations, iron and steel making, foundries, primary aluminium production.
Metallurgical and Mining Industry

AUMUND’s expertise in heavy-duty applications, mineral processing and conveying of hot materials results in innovative solutions and reliable equipment covering many aspects of material handling in the metallurgical and mining industry:

**Ferrous Metallurgy**
- Transport of hot Fe-Sinter and hot Fe-Pellets
- Transport of hot DRI/HBI in inert atmosphere
- Cooling of HBI with patented soft mist cooling
- Cooling of Fe-Pellets with air
- Hot charging into EAF

**Primary Aluminium Production**
- Cooling of hot Cryolite / Bath material
- Material handling in Aluminium / Alumina plants

**Foundries**
- Sorting and cleaning conveyors
- Conveying and convection cooling of castings
- Sand handling conveyors

**Mining**
- Bulk materials reception and transfer in the mine or quarry
- Crusher feeding
- Reclaim of crushed material
- Storage, blending and reclaim
- Ship loading for export of minerals

Transport of hot Fe-Sinter
Transport and cooling of HBI

- Wagon tipplers and heavy-duty apron feeders for unloading of minerals
- Stockyards and blending beds
- Pan conveyors and inclined bucket conveyors for processed materials to 1,000 °C
- Conveying in nitrogen-sealed atmosphere
- Cooling conveyors with cooling by convection, air or water spraying
- Pan conveyors for castings or sand molds in foundries
- Hot DRI charging to Electric Arc Furnaces
- Silo or hopper discharge systems for materials with poor flow property
- Mobile surface feeders, stackers and shiploaders
Power and Coal Handling Industry, Cement and Fertilizer Industry

The outstanding performance of our stockyard and blending bed equipment, maintained over more than 50 years in coal-fired power generation, is the direct result of innovative engineering and superior product quality.

Profound process knowledge in the hands of our highly skilled mechanical and electrical engineers dedicated to the realisation of effective machine performance ensures the success of every contract.

Project-specific design and engineering, combined with solid construction, extremely low wear, easy and cost-effective operation, guarantee the performance expected by operators and investors alike.

Our comprehensive product portfolio, resources and expertise over the vast range of applications in the power, fertilizer and pulp & paper industries allow us to confidently handle any type of bulk material, whether abrasive, powdery, granular, wet, sticky or hot.

SCHADE Lagertechnik
Power and Coal Handling Industry, Cement and Fertilizer Industry

SCHADE Lagertechnik meets the challenge of combining traditional values with an innovative approach. With an extensive range of products and services SCHADE engineers provide ecologically viable solutions based on long-standing experience.

**Power and Coal handling Industry**
- Coal
- Lignite
- FGD Gypsum
- Limestone

**Fertilizer Industry**
- Potash
- Phosphates
- Salt
- Sulphur
- Urea

**Ports and Terminals**
Reliable stockyard equipment for the crucial interface between incoming and outgoing commodity flow.
Stockyard Equipment:

- Portal, bridge-type or cantilever reclaimers
- Longitudinal stockyards and blending beds
- Fixed and mobile stackers
- Wagon tipplers
- Circular stockyards and blending beds with portal, semi-portal, bridge-type or cantilever reclaimer

Storage and reclaim of iron ore
Cement Industry

State-of-the-art and economical design of stockyards and blending beds for:

- Limestone, clay, marl
- Coal
- Petcoke
- Gypsum
- GBFS
- Additives
- Clinker
Portal Scraper Reclaimer

Luffing Stacker

Bridge-type Scraper Reclaimer

Cantilever Scraper Reclaimer
Ports & Terminals, Mobile Bulk Handling

The sustained market diversification programme also targets world-wide port and terminal operations. With a comprehensive range of mobile equipment, stockyard technology and market-driven design, the Ports & Terminal division provides solutions to suit the demands of continuous process applications and to offer a concept adapting to changing market conditions.

In a rapidly changing export commodity market, the mobile option may be confidently selected in the knowledge that the equipment may be easily relocated or even resold if a contract is terminated.

Whether for terminal operators, port authorities, shippers or stevedoring companies, the mobile concept offers flexibility and fast-track availability.

SAMSON Materials Handling
Ports & Terminals, Mobile Bulk Handling

For port and terminal operations requiring a high degree of flexibility, the SAMSON Materials Handling mobile concept, combined with state-of-the-art stockyard equipment, offers the flexibility and mobility for a vast range of applications.

Either for single machines or for large-scale installations, the product range guarantees high handling rates, availability and cost effective solutions for virtually any dry bulk cargo.

- Ecological hopper for bulk material imports from ship cranes or mobile harbour cranes, including gravity discharge gates to the subsequent conveying equipment
- Reception of bulk material delivered by rail car for intermediate storage
- Open stockpiles with radial boom stacker
- Bulk material reception direct from dump or tipping trucks with the mobile Samson® Material Feeder
- Ship loading with the mobile Shiploader combined with the Samson® Material Feeder

![SAMSON Ecological Unloading Hopper](image1)

![SAMSON Mobile Shiploader with Mobile Telescopic Link Conveyor](image2)
The SAMSON mobile concept represents a unique approach to bulk cargo handling in ports and terminals and loading vessels from coaster to cape size class:

- New port facilities or terminals targeting low-cost investment
- Terminals with limited space, small quays and jetties
- Ports with general cargo handling facilities requiring mobile equipment for seasonal use
- Expansion of existing ports with dedicated bulk cargo facilities linked to raw material consumers
- Ports handling alternative materials requiring additional loading capability for smaller vessels or transshipment
Logistic Services

As a complement to the AUMUND Group quality products we are able to offer a complete package of logistic services with our own in-house logistic partner AUMUND Logistic GmbH.

Based in Rheinberg Germany, and supported by a world-wide network of agents and partners, AUMUND Logistic handles the in- and outbound consignments of all members of the AUMUND Group.

Its logistic expertise and profound knowledge of handling large machine parts makes AUMUND Logistic a reliable partner not only for the AUMUND Group but also for other interested external companies.

The services of AUMUND Logistic GmbH comprise the traditional offers of an international forwarder active in the areas of
Additionally, AUMUND Logistic GmbH offers a comprehensive range of logistic value-added services.
After Sales & Field Services

Customer Proximity around the World
At AUMUND, service does not end at the sale of the equipment. It’s the beginning of a long-term partnership. AUMUND offers you a full range of services – from commissioning to the delivery of quality spare and wear parts to customized preventive maintenance programs and equipment upgrading. The benefits for you: Maximum equipment efficiency at lower operating cost.

Spare and Wear Parts
A comprehensive range of genuine spare parts is available for our entire product range from stocks in Germany, Hong Kong, Brazil and the USA. Our product specialists provide assistance and respond instantly.

Preventive Maintenance
Knowing beforehand that service will be needed allows you to schedule downtime and save money with timely repairs. Repairs or retrofits can be accurately anticipated allowing for the downtime to be at the most convenient times and at the lowest possible cost.

Retrofits & Modernisation
Aged and worn equipment? Capacity increase needed? Too high operating cost? AUMUND “just as new” retrofits are economical and tailor-made solutions for improving your existing equipment at reasonable cost.

Commissioning and Field Service
Today, presence “on the spot” is an absolute “must”. Therefore, our commissioning and service engineers operate from support centers on all continents to guarantee immediate and competent support.

AUMUND Group Spanning the Globe

The AUMUND Group offers efficient solutions for conveying and storage of bulk materials. A particular strength is the technologically mature and extremely reliable machinery for handling all kinds of bulk materials, even hot, abrasive or sticky. More than 18,000 installations worldwide substantiate the excellent reputation and good market position of the Group. The companies of the AUMUND Group are active in more than 140 countries with 15 locations all over the world and a global network of almost 100 representatives.

AUMUND  Holding B.V. / The Netherlands
AUMUND  Fördertechnik GmbH / Germany
AUMUND  Rep. Office St. Petersburg / Russia
AUMUND  S.A.R.L. / France
AUMUND  Machinery Trading (Beijing) Co. Ltd. / China
AUMUND  Asia (H.K.) Ltd. / Hong Kong SAR
AUMUND  Corporation / USA
AUMUND  Ltda. / Brazil
AUMUND  Engineering Private Ltd. / India
AUMUND  Branch Office Dubai / U.A.E.
AUMUND  Group Field Service GmbH / Germany
AUMUND  Logistic GmbH / Germany
SCHADE  Lagertechnik GmbH / Germany
SCHADE  Rep. Office Moscow / Russia
SAMSON  Materials Handling Ltd. / UK

The AUMUND Group operates Service Centres and Warehousing for spare parts in Germany, the USA, Brazil, Hong Kong and Saudi Arabia. Almost 60 dedicated Supervisors tend to clients’ needs across the globe and a specialized PREMAS® Team provides Preventative Maintenance and Service support including inspection and consulting.